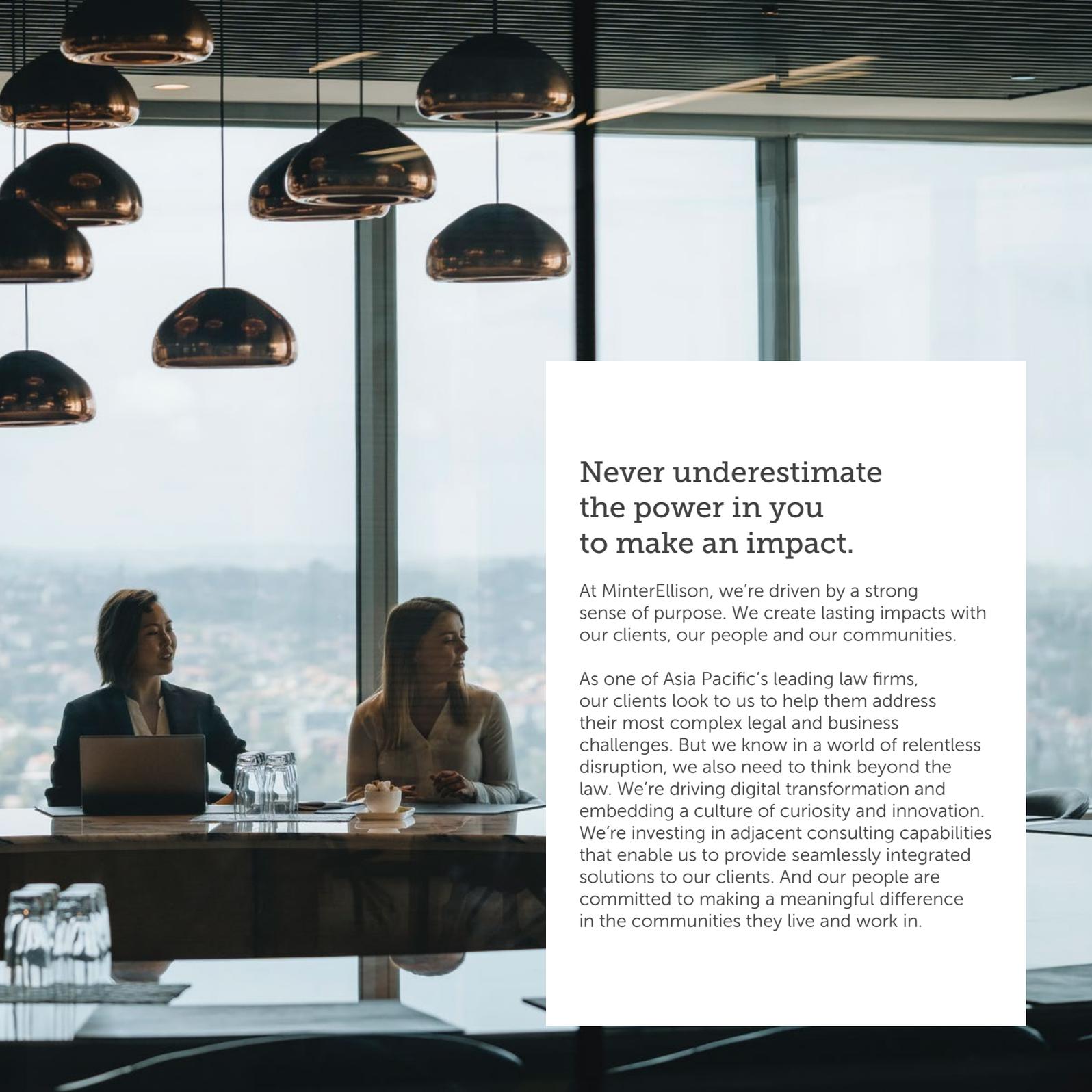




Your future.  
Your choice.  
**Choose to  
make an  
impact.**

[graduates.minterellison.com](https://graduates.minterellison.com)

A photograph of two women sitting at a dark wooden table in a modern office. The woman on the left is wearing a dark blazer and has a laptop open in front of her. The woman on the right is wearing a light-colored top. They are both looking towards each other as if in conversation. The office has large windows in the background showing a cityscape, and several copper-colored pendant lights hang from the ceiling. The lighting is soft and warm.

## Never underestimate the power in you to make an impact.

At MinterEllison, we're driven by a strong sense of purpose. We create lasting impacts with our clients, our people and our communities.

As one of Asia Pacific's leading law firms, our clients look to us to help them address their most complex legal and business challenges. But we know in a world of relentless disruption, we also need to think beyond the law. We're driving digital transformation and embedding a culture of curiosity and innovation. We're investing in adjacent consulting capabilities that enable us to provide seamlessly integrated solutions to our clients. And our people are committed to making a meaningful difference in the communities they live and work in.

# The Facts

## REVENUE STORY



## PROFILE BY INDUSTRY



**\$156**  
BILLION  
market value of infrastructure projects we advised on in FY19



**\$68**  
BILLION  
market value of M&A transactions we advised on in FY19

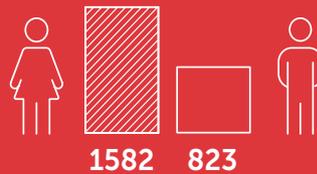


**\$10**  
BILLION  
market value of technology projects we provided legal and consulting services on in FY19

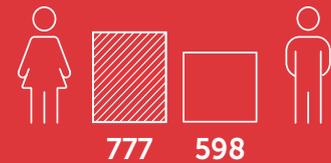


**30K+**  
BILLABLE HOURS SAVED FOR CLIENTS (under our award-winning legal operations model)

## TOTAL TALENT



## TOTAL LEGAL TALENT



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## Industry Portfolios



Health & ageing



Infrastructure



Energy & resources



Financial services & insurance



Government



Property

---

## Our global practice areas



Capital Markets & Corporate

Project Solutions  
Capital Solutions  
Transaction Solutions  
Finance Solutions



Disputes, Competition & Insurance

Competition, Risk & Regulatory  
Dispute Resolution  
Insurance and Corporate Risk  
Statutory Compensation



Infrastructure, Construction & Property

Construction & Infrastructure  
Infrastructure Consulting  
Environment & Planning  
Real Estate  
ICP Volume



Consulting Solutions

Flex  
Workplace  
Tax  
Technology Law  
Technology Consulting

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## A large and diverse client base



Blue chip public & private companies



Leading multinationals



Global financial institutions



Government (local, state & federal)



State owned entities



Not-for-profits & Social Enterprises

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## With our programs, you have the chance to make a real impact.

**Joining us for your clerkship is only the beginning. We provide you with career building opportunities and help guide you on your best career path.**

You'll accelerate your legal and business acumen by working alongside high-performing partners, lawyers and professionals in a diverse, collaborative and innovative environment. You'll have the opportunity to gain international exposure through our broad network of offices and industry partnerships.

Our award-winning clerk and graduate programs will expose you to a wide variety of business areas, skills, teams and challenges, helping you to understand where your strengths and interests lie. You'll be given exciting and challenging opportunities and responsibilities, because we want you to be more than just a technically excellent lawyer. We want you to create lasting impacts.

**Start with our clerkship program to launch your career**

This is the experience you've been studying hard for!

Be part of our clerkship program where you'll undertake exhilarating real-world legal work for clients. You'll be guided every step of the way by our industry-leading and commercially driven lawyers and partners.

At the end of the clerkship program, you'll look back at the vast knowledge and broad practical skills you've gained and the friends you've made that will be part of your broader network for many years to come.

**Our graduate programs**

Kick-start your career with a firm that has been recognised for its Learning and Development programs, emphasis on diversity and inclusion and innovative approach to legal service delivery.

Our program ensures you have the development you need, when you need it. It's this flexibility that provides our graduates with many opportunities to learn on the job, while being constantly supported by our lawyers and partners who want you to succeed.

By the end of your graduate rotations, you'll have an extensive network within and outside of the firm. You'll have experienced transaction, litigation and advisory work and you'll be supported to settle in your group of choice.

**We succeed together**

We celebrate and invest in our people. We consistently have a record number of promotions. We're committed to helping our people achieve their best. And our development programs and initiatives are second to none. We're always working to open more doors for you.

“

Starting as a junior lawyer you never want your career to be one-dimensional. In addition to having fantastic legal opportunities, I've been empowered to think beyond the law and develop my skills in the community investment space, innovation, and in my personal goals as well.”

**Emily Miers**  
Lawyer



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## Diversity & inclusion at MinterEllison

### **Bring your whole self to work**

As a firm, we're continuously focused on fostering an inclusive workplace environment that allows you to bring your whole self to work, feel at your best and work to your strengths.

We know a workplace that harnesses the power of diversity and makes it central to collaboration, will enhance our collective ability to create lasting impacts with our clients, our people and our communities.

We're proud to have been widely recognised for our work in this area, by key organisations and benchmarks including the Workplace Gender Equality Agency, Australian Workplace Equality Index (LGBTQ workplace inclusion) and Chambers and Partners.

### **PRIME**

Our PRIME (Pride, Respect and Inclusion at MinterEllison) Committee works with our Diversity & Inclusion team to celebrate and promote LGBTQ inclusion at MinterEllison, and ensure this is embedded in the way we work with our people, clients and community.

### **Progressing Reconciliation**

Our Reconciliation Action Plan reflects the commitment of our people to help create an environment where greater economic participation for Aboriginal and Torres Strait Islander people can become a reality. We're passionate about closing the gap for Indigenous Australians, and were proud to join with our peers in the legal profession to support the Uluru Statement From the Heart.



“ We want a group of graduates that has true diversity of experience, background, education and skills. In this diversity we see a level of collaboration that has brought value to our clients and has provided enriching careers for our people.”

Mary Lyras, Chief Talent Officer

AUSTRALIAN LGBTI INCLUSION  
**AWARDS**

CELEBRATING THE RESULTS OF THE  
2019 AUSTRALIAN EQUALITY INDICES



#HWEI |

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## Our community impact

Here at MinterEllison, **our impact in the community sits at the heart of who we are.** Our people take great pride in dedicating their skills, time and resources to breaking cycles of disadvantage in the communities they live and work in.

Through our broad-reaching Pro Bono and Community Investment Program and market-leading Social Enterprise Practice, you'll have the opportunity to work alongside community organisations and our clients to provide transformative impacts for individuals, our community partners, and the new wave of businesses seeking to do well and do good.

### How we deliver impact

At the heart of every community initiative we undertake is a spirit of purpose and partnership. Our deep, long-term community partnerships often feature a combination of:

- Pro bono legal work
- Outreach legal clinics for homeless clients
- Law reform and policy-related research to inform social change
- Student mentoring and school partnerships
- Pro bono secondments
- Event hosting
- Workplace giving and employee donation matching
- Donations and sponsorships
- Fundraising activities
- Voluntary board service for charities and not-for-profits



Our vision is about creating employment for Aboriginal people, making their lives better by upskilling and training them, and supporting the community and our culture in many other ways. We're very grateful for the support we've had from the team at MinterEllison – we wouldn't be here without them."

Muru Mittigar Chairperson and Darug woman,  
Ros Fogg

## Impact by numbers in FY19

**38,250**

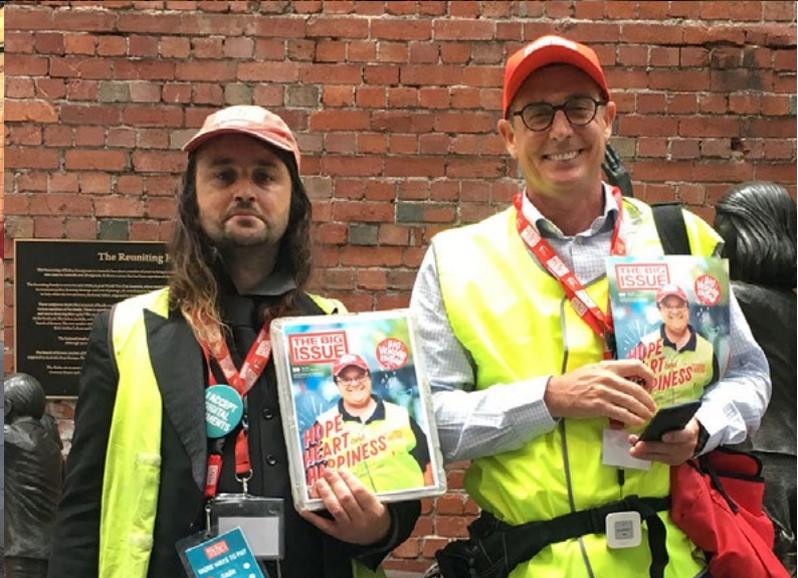
HOURS OF  
PRO BONO  
WORK



**\$11.4**  
MILLION  
PRO BONO  
SUPPORT  
PROVIDED



**100+**  
ORGANISATIONS  
SUPPORTED BY  
OUR COMMUNITY  
INVESTMENT PROGRAM



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## Awards



- 2020 Most ranked practice areas** – Chambers and Partners, Asia Pacific
  - 2020 Shortlisted Outstanding Firm for D&I – International** – Chambers Diversity & Inclusion Awards, Asia Pacific
  - 2019 Winner Innovation in New Business and Service Delivery Models** – Financial Times Innovative Lawyer Awards
  - 2019 #1 Top 25 Attraction Firms** – Lawyers Weekly
  - 2019 #21 Top 25 Companies in Australia** – LinkedIn
  - 2019 Employer of Choice for Gender Equality 10 years running** – Workplace Gender Equality Agency (WGEA)
  - 2019 Gold Employer** – Australian Workplace Equality Index (AWEI)
- 

## Our top tips

It's natural to be nervous – but believe in yourself and remember most successes happens outside of your comfort zone! We know how important this process is to you because choosing the right people is important to us too.

Things to think about:

- Be your authentic self – we want to know about you
- Don't underestimate your qualifications and experience
- Don't leave your application to the last minute
- Ask others to review your application
- Know why you are applying to us
- Tailor your cover letter
- Consider some interview responses
- Know your application inside out

**Come and meet us. You'll soon see how you'll be able to make an impact at MinterEllison.**

### MinterEllison Virtual Internship

Want to experience what it's like to be a MinterEllison lawyer?

Our interactive virtual internship, via InsideSherpa, offers you an insight into the commercial work we undertake.

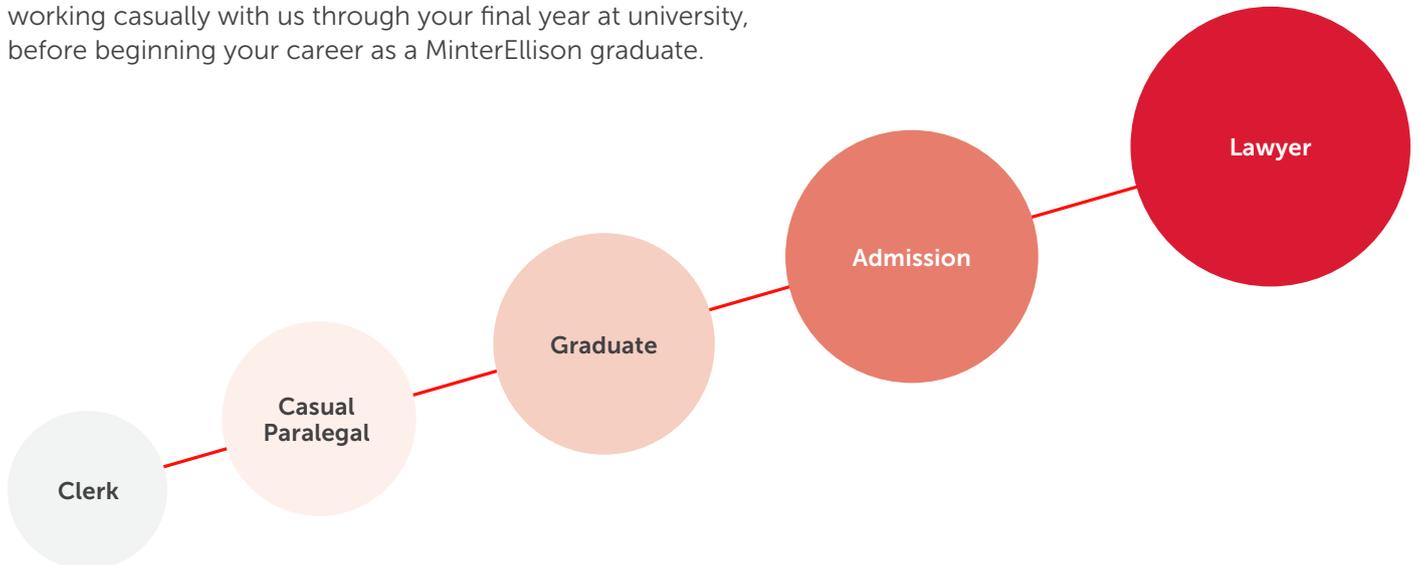


Curious?  
Scan the QR code  
to learn more.



### Launch your career

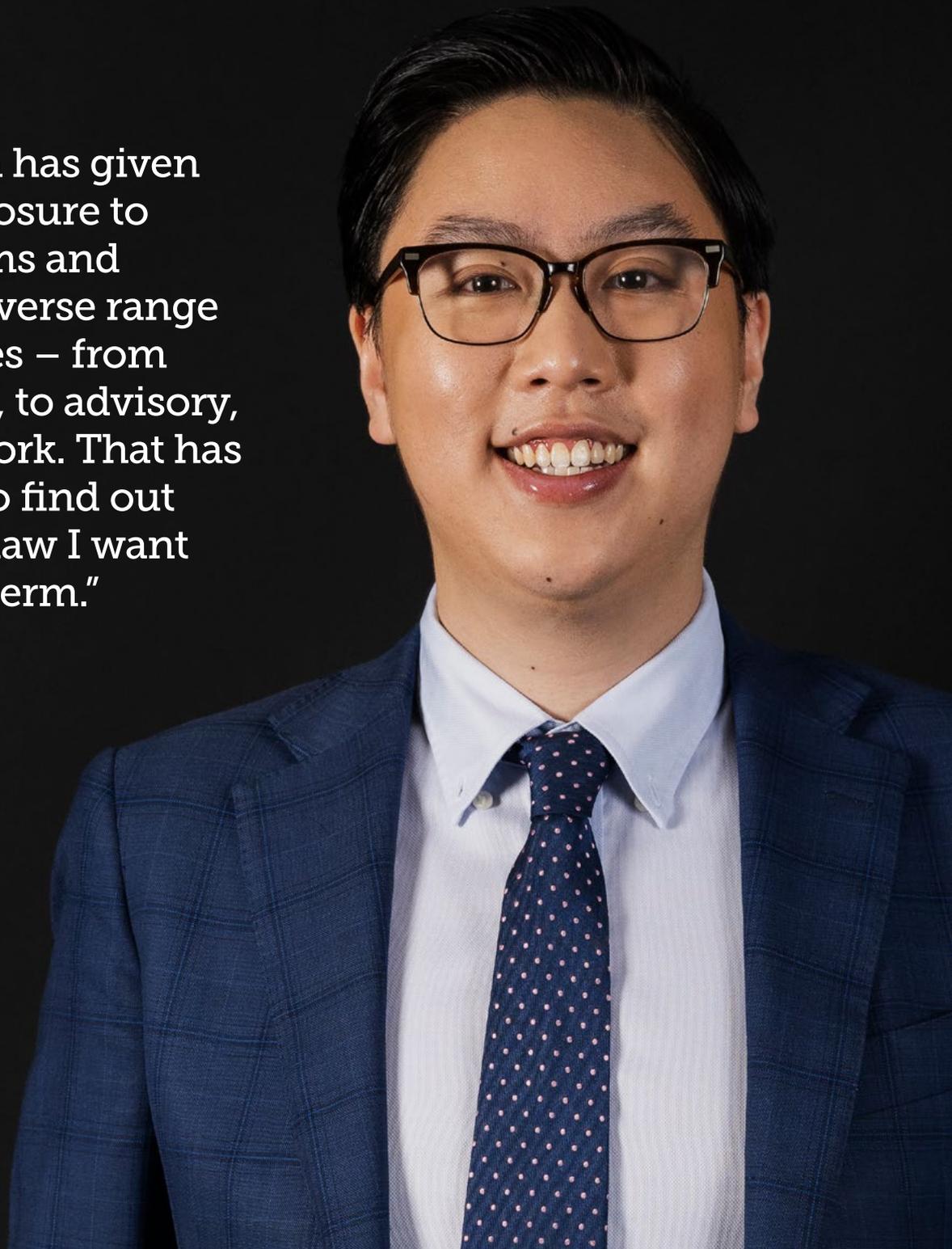
Start with your clerkship, receive a graduate offer, and continue working casually with us through your final year at university, before beginning your career as a MinterEllison graduate.



“

MinterEllison has given me great exposure to different teams and access to a diverse range of experiences – from transactional, to advisory, to litigious work. That has allowed me to find out what type of law I want to do longer term.”

William Vu  
Graduate



Get in touch with us  
[graduates.minterellison.com](https://graduates.minterellison.com)

This year in lieu of MinterEllison merchandise, we're donating to bushfire and drought relief efforts across Australia and non-profits close to our hearts.  
Thanks for helping us to make an impact in our communities!